

REP: TEL# 703 528 7800 FAX# 703 528 7880
CREDIT ADVISORY: AGENCY CREDIT RISK !!
ORDER WORKSHEET HARRIS REPORT FROM REP OCT23/12 15.45
CHANGES ** WFTV-TV ***

REP HEADLINE# 6384586 TRF# 337747
\$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$
ADV # ADV. NAME POLI/B NELSON/D/SEN/EL REP. # OFF. # 6556 SALESMAN #
AGY # 1286 AGY. NAME ABAR HUTTON MEDIA BUYER NAME SHELLI HUTTON

6190 GROVEDALE COURT, SUITE 200 SALES PRSN WA- JOE KNAUER
ALEXANDRIA, VA 22310

ORDER # CONTRACT # 6384586 CLASS: NATL. LOCAL REGIONAL

PRDCT NELSON FOR SENATE EST#639 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT17/12 OCT22/12 WK-1 DATE OCT23/12 15.45

CITY TAX STATE TAX CO-OP BILLING NEEDED

REP: TO NSM/NSA
FR CAITLIN FOR JULIE
M3 OK'D
TTLS 23,275
PLS CONFIRM, THX! 10/23/12

STA:
CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

| LINE# | REP | CD | TIME PERIOD | LGTH | SEC | RATE | START DATE | END DATE | SPTS/WK | WEEK INVT | DAYS | TOTL SPTS |
|--------|-----|----|-------------|------|-----|------|------------|----------|---------|-----------|------|-----------|
| :LINE# | : | : | : | : | : | : | DATE | DATE | /WK | INVT | : | SPTS |

AGENCY ADVERTISER CODE = AGENCY EST# = 639
AGENCY PRODUCT CODE =

| | | | | | | | | | | | | |
|----|---|--|------------|----|--|------------|-------|-------|---|--|-----|---|
| 10 | S | | 800P-1100P | 30 | | \$3,300.00 | 10/20 | 10/20 | 0 | | SAT | 0 |
|----|---|--|------------|----|--|------------|-------|-------|---|--|-----|---|

PROGRAM : FOOTBALL
CREDIT TAKEN FOR 1 SPOT(S) MISSED OCT20
STATION MAKEGOOD OFFERS:
M3 OK'D BUY#10 MISSED:SAT/800P-1100P OCT20 30S \$3,300.00 (OCT23/12)
OFFER: NONE
CMT:DOLLARS WILL BE MADE GOOD ON HDL# 6190725

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*** CHANGES *** HARRIS REPORT FROM REP *** WFTV-TV ***

| LINE# | REP | CD | TIME PERIOD | LGTH | SEC | RATE | START DATE | END DATE | SPTS /WK | WEEK INVT | DAYS | TOTL SPTS |
|----------------|-------|----|-------------|------|-----|----------|------------|----------|----------|-----------|------|-----------|
| : | LINE# | : | : | : | : | : | DATE | DATE | : | : | : | : |
| OCT/12 | | | | | | 23275.00 | | | | | | |
| CONTRACT TOTAL | | | | | | | | | | | | 23275.00 |
| TOTAL SPOTS | | | | | | | | | | | | 18 |

MARKET TOTALS \$73,035 WFTV 36% WKMG 30% WESH 31% WOFL 0% WKCF 0% WRBW 0% CABL 0%
WOPX 0% WRDQ 3% EFTV 0%

SVC- NSI
DEMOS- RA35+*
MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE